Loan Approval Process

Pre-application Phase:

- 1. Expression of interest in the Fund is received and a pre-application meeting is held.
- 2. If pre-application meeting meets LCF basic loan criteria, applicant will we asked to complete loan application.

Application Receipt and Review Phase:

- 3. Foundation Staff receives Application reviews to ensure complete. Missing or incomplete information will be requested by Staff before provided to Social Finance Committee ("SFC").
- 4. Completed applications will be provided to the SFC in advance of SFC meeting to ensure Committee has enough time to review and assess applications.
- 5. SFC will review/assess applications and request Staff to follow up with respect to questions on clarity of the application.
- 6. SFC will advise those applicants who have been denied moving forward to Assessment Phase.

Applicant Assessment Phase:

- 7. SFC will request Foundation Staff to contact (via phone or letter) applicants who will advance to assessment phase to set up a meeting with SFC.
- 8. SFC will make an assessment on loan based on application and meeting(s) held with LCF staff
- 9. SFC will determine the need for additional information, if required.
- 10. If applicant passes assessment phase, LCF can issue a non-binding Letter of Intent ("LOI") with conditions (other information, other funding, approval of grants, fixed price contracts etc.)
- 11. If applicant is not successful at the assessment phase, LCF will advise the applicant.

Board Review and Approval Phase:

- 12. SFC Chair will present loan details to the LCF Board of Directors for feedback and assessment
- 13. If conditions of the LOI are satisfied, SFC Chair will present recommendation to the Foundation Board of Directors for approval. If approved, Commitment Letter issued.

Loan Advance Phase:

14. Upon sign back, security put in place and arrangements to advance.